



## 2026-27 Proposed County Budget & Tax Rates Transmittal Presentation

Mike Mason, CPA  
County Administrator  
February 9, 2026

### Message

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- ▶ As the County Administrator, I am charged with providing you with a proposed County annual budget each fiscal year.
  - ▶ The proposed budget I bring forth tonight incorporates the Board's direction as incorporated in the County's current strategic priorities along with the needs of County residents and County employees as I have interpreted them.
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## Message

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- ▶ Much of what you are about to see is focused on the financial side of County government, but make no mistake, the County's annual budget is one of the most significant policy documents you will approve in a given year.
  - ▶ It determines our priorities going forward and ultimately decides what initiatives staff will be charged with completing.



## Intro

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- ▶ It is customary that before I make this presentation, I acknowledge the effort of all the County staff who have assisted me in bringing forth a budget for you to consider.
  - ▶ Particularly members of the County's leadership team and heads of County supported agencies who have explained and quantified their organization's needs and the Finance Department who has invested significant time in preparing the various schedules and forecasts necessary for the Board to make informed decisions.



## Agenda

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- ▶ The Budget “At-A-Glance”
  - ▶ Guiding Budget Priorities
  - ▶ Overall Budget Highlights
  - ▶ Review of Major Fund Budgets
    - ▶ General Fund
    - ▶ Consolidated EMS Fund
    - ▶ County Debt Service Fund
    - ▶ Landfill Enterprise Fund
  - ▶ Upcoming Meeting Schedule
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## The Budget AT-A-GLANCE

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Fiscal Year	FY26 Adopted Budget	FY27 Proposed Budget	% Increase (Decrease) from prior year
Operating	\$77,115,114	\$79,454,411	3.0%
Capital (Pay-go)	8,518,146	3,315,186	-61.1%
Capital (To finance)	0	0	0.0%
Debt Service	3,769,703	3,152,792	-16.4%
<b>Total Expenditures</b>	<b>\$89,402,963</b>	<b>\$85,922,389</b>	<b>-3.9%</b>

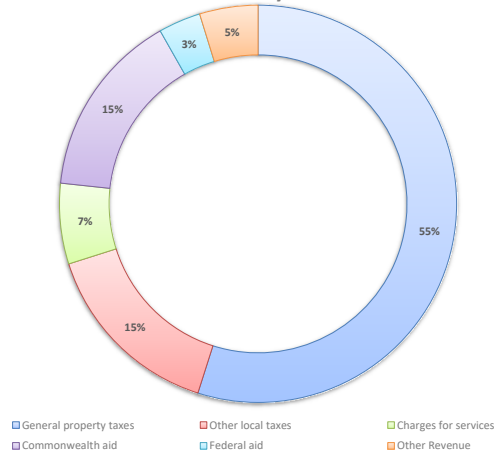
**Budget is Balanced As  
Required by the Code  
of Virginia!**

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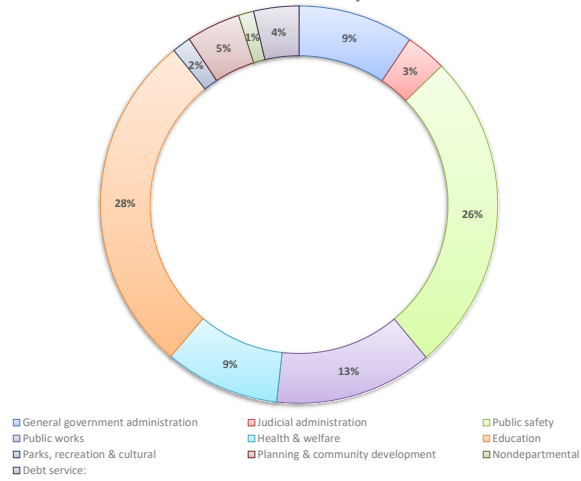
# The Budget AT-A-GLANCE

Fiscal Year 2027 Proposed Budget  
Where the Money Comes From

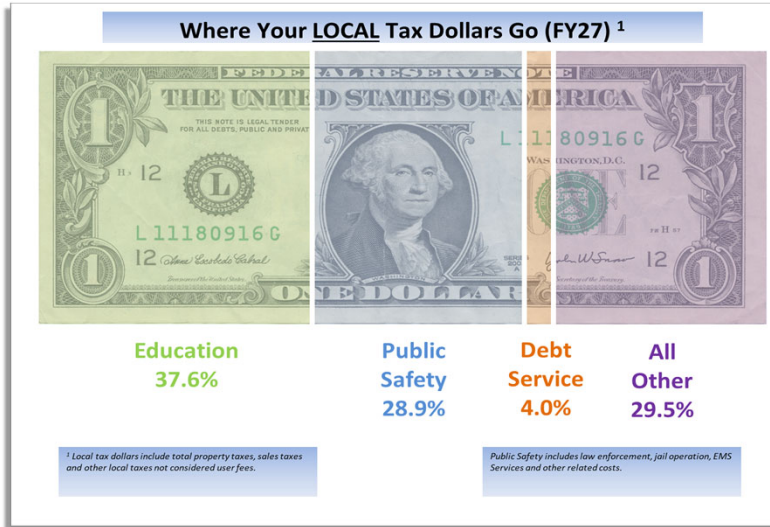


# The Budget AT-A-GLANCE

Fiscal Year 2027 Proposed Budget  
Where the Money Goes



# The Budget AT-A-GLANCE



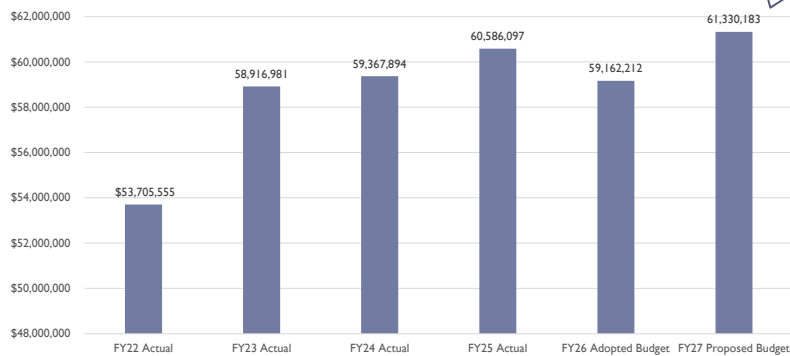
## Budget Priorities & Highlights

# Guiding FY27 Budget Priorities



# Highlights

General Fund Revenues

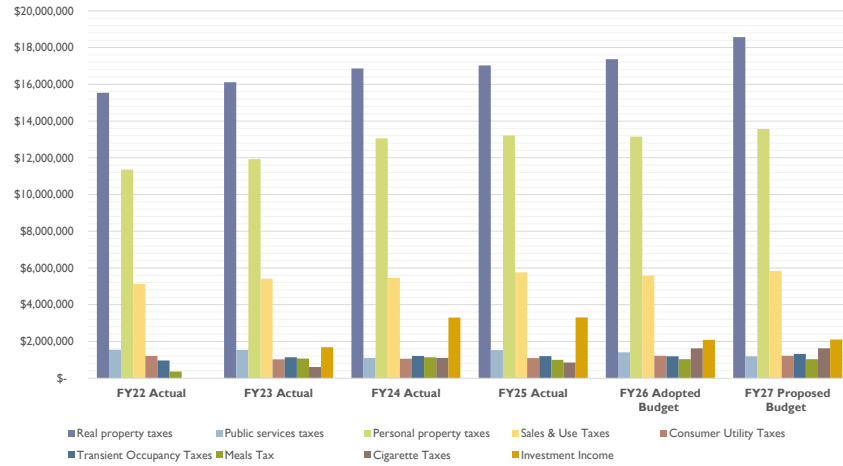


FY23-FY25 includes revenue from grants accepted after budget adoption



## Highlights

General Fund Major Revenues



## Highlights

### ▶ The FY2027 Proposed Budget:

- ▶ Lowers the real estate tax rate to \$0.486
- ▶ Increases the Landfill Tipping fee by \$5.00 or 6%.
- ▶ Raises all building and zoning fees by 10%.
- ▶ Responds to significant decreases in PSC tax revenue and investment income.

Tax Type	2025 Adopted Tax Rate/Fee	2026 Adopted Tax Rate/Fee	2027 Proposed Tax Rate/Fee
Real Estate <sup>1</sup>	\$0.484	\$0.534	\$0.486
Mobile Homes <sup>1</sup>	\$0.484	\$0.534	\$0.486
Auto/Trucks <sup>1</sup>	\$3.72	\$3.72	\$3.72
Machinery & Tools <sup>1</sup>	\$3.72	\$3.72	\$3.72
Airplanes <sup>1</sup> (Currently valued at 20% of Avg. Retail)	\$0.75 (100%AVR)	\$0.75 (100%AVR)	\$0.75 (100%AVR)
Local Sales & Use	1%	1%	1%
Vehicle License Fee	\$27 / \$25	\$27 / \$25	\$27 / \$25
Meals	5%	5%	5%
Cigarettes	\$0.20 per pack	\$0.40 per pack	\$0.40 per pack
Transient Occupancy	2% / 5%	2% / 5%	2% / 5%
Landfill Tipping Fee	\$80	\$80	\$85
Mosquito Control <sup>1</sup>	\$0.015	\$0.015	\$0.014

<sup>1</sup> Per \$100 of Assessed Value



## Highlights

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### ▶ Tax Rates/Fees:

#### ▶ Real Estate Tax:

- ▶ The County Administrator's rate proposal is to decrease the current real estate tax rate of \$0.534 per \$100 of assessed value to \$0.486 which is \$0.013 over the calculated "lowered tax rate".
  - Pursuant to COV 58.1-3321, the lowered tax rate is the rate that would levy the same amount of real estate tax as last year, when multiplied by the new total assessed value less new construction and other improvements.
  - **Lowered rate = \$0.473**

*A one cent increase in the County real estate tax generates approximately \$594,100 in revenue annually.*



## Highlights

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### ▶ Tax Rates/Fees:

#### ▶ Real Estate Tax:

- The County's PROPOSED real estate tax rate ranks 15<sup>th</sup> (highest to lowest) out of its 19 member peer group.
  - Average Peer Group Rate \$0.604
  - Neighbor tax rates for 2025:
    - ▶ Northampton County \$0.705 per \$100 of assessed value
    - ▶ Worcester County \$0.927 per \$100 of assessed value (includes state tax adder)



## Highlights

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### ▶ **Tax Rates/Fees:**

#### ▶ Personal Property Tax:

- ▶ Maintains the current tax rate at \$3.72 per \$100 of assessed value.
  - Rate has not been effectively increased for decades.
- ▶ The County's tax rate for personal use vehicles ranks 7<sup>th</sup> (highest to lowest) out of its 19 member peer group.

#### ▶ Personal Property Tax Relief Act (PPTRA) Rate:

- ▶ Adjusts PPTRA relief rate so that the tax relief given equals the amount of aid provided by the State.
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- ▶

## Highlights

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### ▶ **Tax Rates/Fees:**

#### ▶ Landfill Tipping Fees:

- ▶ Increases the County landfill tipping fee from \$80 per ton to \$85 per ton.
  - This fee was last increased on July 1, 2019.
  - Fee pays for not only routine operations at the North Landfill and South Transfer station but future landfill cell construction and cell closure.
  - Next landfill cell to begin construction in June 2028

#### ▶ Raises all building and zoning fees by 10%.

- Last complete rate hike July 1, 2018.
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## Highlights

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### ▶ **Other Revenues:**

#### ▶ Public Service Corporation Taxes:

- ▶ Covers projected revenue loss in Public Service Corporation real estate tax.
  - Due to declining SCC property valuations/Based on current County assessment ration.

#### ▶ Investment Income:

- ▶ Anticipates more than a \$1,000,000 drop in investment income from the actual amount earned in FY25 due to decreases in the fed rate.
    - Hurts the County's ability to fund one-time initiatives
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## Highlights

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### ▶ **Spending:**

#### ▶ **The FY2027 Proposed Budget:**

- ▶ Provides little funding to advance the Board's Strategic Priorities.
    - Maintains what was appropriated during the two previous budget cycles which included funding for:
      - Northern Accomack Wastewater, Childcare, Comprehensive Plan Update, ERP Application, Wallops Research Park Access Road, etc.
  - ▶ The only "new" strategic plan funding initiatives recommended for funding are tied to:
    - Derelict Building Removal; and,
    - Maintaining & Recruiting/Retaining a Qualified Workforce.
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## Highlights

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### ▶ **The FY2027 Proposed Budget:**

- ▶ Provides funding to advance the following initiatives embedded in the Board's Strategic Priorities:
  - ▶ [COUNTY WORKFORCE RECRUITMENT AND RETENTION](#)
    - Provides compensation increases that align with that of state employees:
      - Provides for a 2% Cost of Living Increase effective 7/1/26 for full-time and part-time positions.
        - ▶ Scope includes state supported local positions including constitutional offices, Registrar and Social Services.
        - ▶ Aligns with the proposed compensation increase for state and state supported local employees contained in outgoing Governor's proposed FY27 budget.
        - ▶ Conditioned on state matching funds being available.
          - ▶ Partially locally funded and partially state compensation board funded.
          - ▶ This recommendation may need to be reevaluated based upon final state budget.
    - ▶ Sets aside funding for a 2% bonus for all county employees and state supported local employees again aligning with the proposed state budget recommendations.



## Highlights

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### ▶ **The FY2027 Proposed Budget:**

- ▶ Does include targeted service level reductions in order to decrease the County's overall operating costs.
  - ▶ Proposes applying the County's observed holidays to all Solid Waste Convenience Centers
  - ▶ Sunsets translator television (TTV) service effective 1/1/27



## Highlights

### ▶ The FY2027 Proposed Budget:

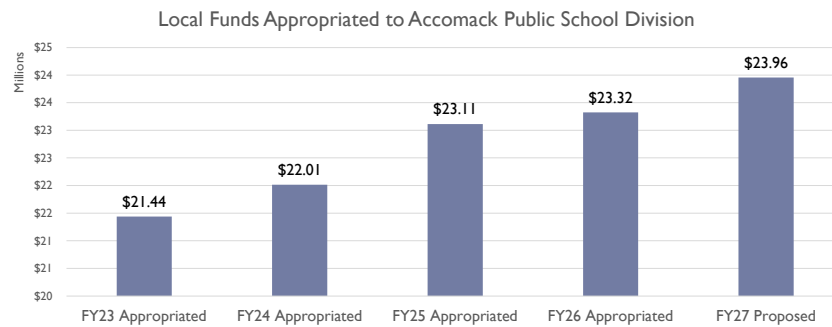
- ▶ Maintains the existing employer health insurance match rates of:
  - ▶ 80% of premium for employee only coverage
  - ▶ 55% of premium for spouse and dependents
- ▶ Reduces an expected 28%+ increase in employee health insurance costs to 20% by transitioning from the current Anthem Key Care plans to Anthem HealthKeepers.
  - ▶ Quality employee health care is preserved at a more affordable price.



## Highlights

### ▶ The FY2027 Proposed Budget:

- ▶ Increases funding for the Public School Division by \$632,460 or 2.7% based on our established revenue share formula taking the local share of the Division to \$23,956,061.



## Highlights

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### ▶ **The FY2027 Proposed Budget:**

- ▶ Cash funds \$3.3M in capital/one-time op. spending (GF=\$2.8M)
  - ▶ Mostly funded from General Fund unassigned fund balance (surplus) except for those associated with Enterprise Funds or the EMS fund.
    - Major Cost Centers
      - General County facility upkeep
        - ▶ Obstruction removal (Old NASA Ferry Dock/Wisharts Point)
        - ▶ Regional Animal Control Facility kennel replacements
        - ▶ Building access control system replacement
        - ▶ Health Department roof
      - Law enforcement equipment/court security
      - Property acquisition (sheriff & landfill related)
      - Scheduled IT infrastructure replacement
      - Airport obstruction removal and fueling facilities
      - Landfill equipment
      - County and state-supported local employee bonuses (previously mentioned)



## Highlights

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### ▶ **The FY2027 Proposed Budget:**

- ▶ Does not advocate for additional debt to be issued.
- ▶ Covers inflation driven costs such as fuel, heating oil, electricity and contract escalators for various applications and services the County consumes.
- ▶ Addresses all new mandated costs and those contractual in nature.
  - ▶ These costs have significantly impacted County operating costs and influenced the tax rate more so than any fiscal year of memory.



## Highlights

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### ▶ **The FY2027 Proposed Budget:**

- ▶ No new County positions added.
  - ▶ One position eliminated/Employee transferred to another open position.
  - ▶ Needs exists.
- ▶ Incorporates vacancy savings projections into base budget as a budgetary savings measure.
  - ▶ Applies to the General Fund and EMS Fund.



## Highlights

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### ▶ **The FY2027 Proposed Budget:**

- ▶ Makes next scheduled contribution to the Rainy Day Fund by allocating another \$1,070,051.
  - ▶ Goal of obtaining a Rainy Day Fund balance equal to 16.7% of revenue not obtainable before 2031.



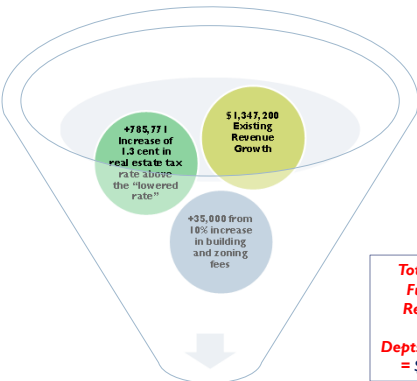
# GENERAL FUND

## Budget Overview

REVENUES & AVAILABLE FUNDS

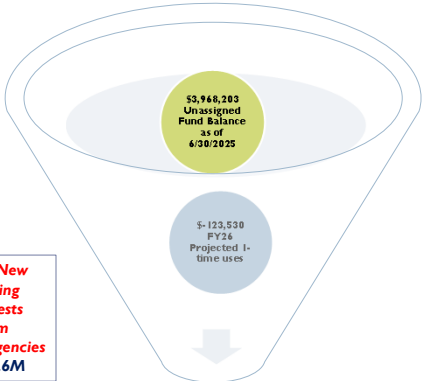
### Highlights (Additional Available For FY27)

#### General Fund Recurring Revenues



\$2,167,971 Available for Operational Needs

#### General Fund I-Time Revenues & Fund Balance



\$3,844,673 Available for Capital Budget Needs

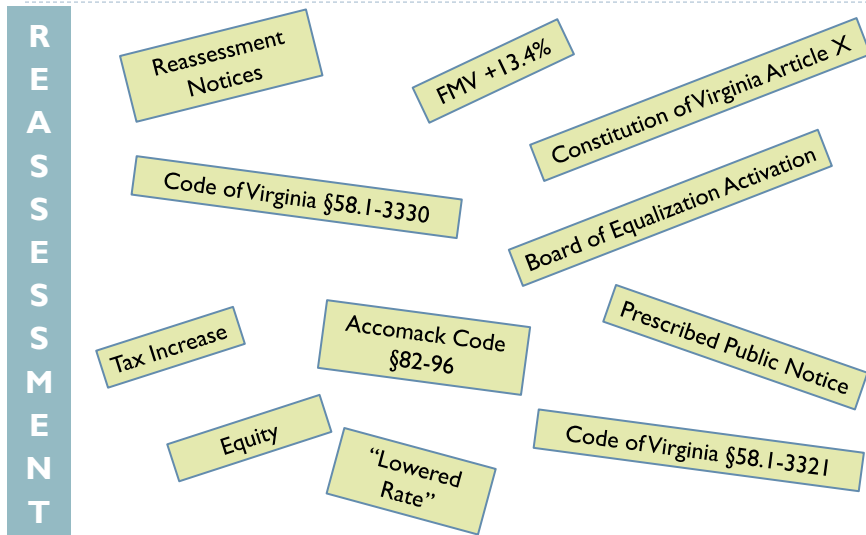
**Total New Funding Requests from Depts/Agencies = \$26.6M**

## General Fund Revenue

	FY24 Actual	FY25 Actual	FY26 Adopted Budget	FY27 Proposed Budget	FY26 to FY27 \$ Change	FY26 to FY27 % Change
<b>Property General Taxes:</b>						
Real property taxes	\$ 16,860,124	\$ 17,025,759	\$ 17,368,733	\$ 18,571,929	1,203,196	6.93%
Public services taxes	1,099,714	1,522,212	1,406,474	1,183,416	-223,058	-15.86%
Personal property taxes	13,050,892	13,210,713	13,150,195	13,573,023	422,828	3.22%
Other taxes/penalty/Interest	956,847	1,004,284	933,000	1,030,720	97,720	10.47%
<b>Other Local Taxes</b>	11,324,224	11,335,156	11,975,922	12,463,774	487,852	4.07%
<b>State &amp; Federal Aid</b>	9,923,307	10,006,917	10,052,542	10,141,410	88,868	0.88%
<b>From Rent/Invest Inc</b>	3,806,504	3,829,701	2,547,066	2,567,587	20,521	0.81%
<b>Other Revenue</b>	2,346,282	2,651,355	1,728,280	1,798,324	70,044	4.05%
<b>Total General Fund</b>	<b>59,367,894</b>	<b>60,586,097</b>	<b>59,162,212</b>	<b>61,330,183</b>	<b>2,167,971</b>	<b>3.66%</b>



## General Fund Revenue



## General Fund Revenue

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### ► Fair Market Values of Real Property

	Actual Fair Market Value January 1, 2025	Projected Fair Market Value January 1, 2026	\$ Increase	% Increase
Total Land and Improvements	\$5,459,776,100	\$6,193,184,200	\$733,408,100	13.43%

**1/1/2026 FMV Based on  
forthcoming reassessment notice  
data. To Be Finalized.**

► 33

## General Fund Revenue

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### ► Fair Market Values of Real Property by District

District name	Values # of Parcels	% of Parcels	2025 Certified Value	2026 Projected Value	% Change in Value
Atlantic District	7,493	18.8%	\$ 719,293,400	\$ 821,664,000	14.2%
Pungoteague District	6,460	16.2%	\$ 922,592,100	\$ 1,071,113,600	16.1%
Town of Chincoteague	5,604	14.0%	\$1,533,454,600	\$ 1,662,022,500	8.4%
Lee District	5,545	13.9%	\$ 728,219,000	\$ 848,534,000	16.5%
Captain Cove/Greenbackville	5,099	12.8%	\$ 436,519,900	\$ 480,168,100	10.0%
Metompkin District	5,055	12.7%	\$ 521,938,400	\$ 582,385,400	11.6%
Town of Onancock	899	2.2%	\$ 189,045,400	\$ 233,181,900	23.3%
Town of Parksley	544	1.4%	\$ 64,108,500	\$ 80,406,400	25.4%
Town of Onley	494	1.2%	\$ 81,523,100	\$ 95,928,600	17.7%
Town of Tangier	410	1.0%	\$ 17,590,200	\$ 20,933,800	19.0%
Town of Melfa	318	0.8%	\$ 29,908,700	\$ 36,889,200	23.3%
Town of Belle Haven	313	0.8%	\$ 45,059,600	\$ 52,655,500	16.9%
Town of Wachapreague	306	0.8%	\$ 46,060,600	\$ 56,005,200	21.6%
Town of Accomac	305	0.8%	\$ 40,832,200	\$ 52,953,400	29.7%
Town of Saxis	293	0.7%	\$ 22,063,500	\$ 24,387,300	10.5%
Town of Bloxom	283	0.7%	\$ 22,147,500	\$ 24,273,400	9.6%
Town of Painter	217	0.5%	\$ 18,704,100	\$ 23,157,800	23.8%
Town of Keller	163	0.4%	\$ 12,057,100	\$ 16,085,800	33.4%
Town of Hallwood	155	0.4%	\$ 8,658,200	\$ 10,438,300	20.6%
<b>Grand Total</b>	<b>39,956</b>	<b>100.0%</b>	<b>\$5,459,776,100</b>	<b>\$ 6,193,184,200</b>	<b>13.4%</b>

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## General Fund Revenue

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### ▶ Proposed Real Estate Tax Rates & Calculated “Lowered Tax Rate “

	Adopted Calendar Year 2025	Calendar Year 2026 "Lowered Tax Rate" <sup>3</sup>	Proposed Calendar Year 2026 Tax Rate	Difference between Proposed/ Lowered
Chincoteague <sup>1</sup>	\$0.3830	\$0.3420	\$0.3550	\$0.013
All Other Areas <sup>2</sup>	\$0.5340	\$0.4730	\$0.4860	\$0.013

<sup>1</sup> The EMS Tax Rate is not levied within the limits of the Town of Chincoteague  
<sup>2</sup> An additional real estate tax is levied in Greenbackville and Captains Cove for mosquito control.  
<sup>3</sup> Calculated pursuant to Virginia Code Section 58.1-3321.

**1/1/2026 FMV based on forthcoming reassessment notice data. To be finalized.**

▶ 35

## General Fund Revenue

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### ▶ Proposed Real Estate Tax Rates & Calculated “Lowered Tax Rate “

Tax District	Total 2025 Real Property Certified FMV	2025 Adopted Tax Rate	2025 Tax Levy	Total 2026 Real Property Estimated FMV	2026 Calculated "Lowered Tax Rate"	Estimated 2026 Tax Levy	% Change in Levy from 2025 to 2026
General Fund	\$ 5,459,776,100	0.322	\$ 17,580,479	\$ 6,193,184,200	0.2880	\$ 17,836,370	1.5%
School Debt Consolidated	\$ 5,459,776,100	0.032	\$ 1,747,128	\$ 6,193,184,200	0.0280	\$ 1,734,092	-0.7%
EMS Consolidated	\$ 3,926,321,500	0.151	\$ 5,928,745	\$ 4,531,161,700	0.1310	\$ 5,935,822	0.1%
Fire Consolidated	\$ 5,459,776,100	0.029	\$ 1,583,335	\$ 6,193,184,200	0.0260	\$ 1,610,228	1.7%
Totals	\$ 20,305,649,800	\$ 0.5340	\$ 26,839,688	\$23,110,714,300	\$ 0.4730	\$ 27,116,512	1.0%

**1/1/2026 FMV based on forthcoming reassessment notice data. To be finalized.**

▶ 36

## General Fund Revenue

### REASSESSMENT

- ▶ Purpose of a property reassessment is equity & compliance with Constitution of Virginia, Article X, Section 2 and Code of Virginia § 58.1-3201
- ▶ Required by Code of VA 58.1-3274 at least every 2 years
- ▶ Section 82-96 of the Accomack County Code requires the County to reassess all real estate in the county biennially.
- ▶ 2024-2025 Sales Study conducted by County Department of Assessment indicated 2026 Reassessment will increase overall FMV of real property by 21%.
  - ▶ 39,956 Taxable Properties
- ▶ Board of Equalization/Assessor/Courts can alter values
- ▶ If new values will produce more than 101% of prior year tax levy and the Board does not lower the rate to offset this increase then special notice required by COV §58.1-3321
  - ▶ Prescribed notice example right
- ▶ Notice must be advertised at least 7 days prior to the public hearing and shall be published on a different day and in a different notice from any notice published for the annual budget hearing.

#### **NOTICE Required by COV §58.1-3321**

##### **1. Assessment Increase:**

Total assessed value of real property, excluding additional assessments due to new construction or improvements to property, exceeds last year's total assessed value of real property by **13.4%**.

##### **2. Lowered Rate**

Necessary to Offset Increased Assessment: The tax rate which would levy the same amount of real estate tax as last year, when multiplied by the new total assessed value of real estate with the exclusions mentioned above, would be **\$0.4730** per \$100 of assessed value. This rate will be known as the "lowered tax rate."

##### **3. Effective Rate Increase:**

Accomack County proposes to adopt a tax rate of **\$0.4860** per \$100 of assessed value. The difference between the lowered tax rate and the proposed rate would be **\$0.013** per \$100, or **2.7%**. This difference will be known as the "effective tax rate increase."

Individual property taxes may, however, increase at a percentage greater than or less than the above percentage.

##### **4. Proposed Total Budget Increase:**

Based on the proposed real property tax rate and changes in other revenues, the total budget of Accomack County will exceed last year's by **TBD** percent.

A public hearing on the increase will be held on **March XX, 2026 at Metomplin Elementary School.**

▶ 21

## General Fund Revenue

### ▶ Real Estate Taxes

- ▶ Forecasted increase of \$1,203,196 (+6.9%).
  - ▶ \$785,771 from the proposed \$.013 tax increase
  - ▶ \$417,425 from natural revenue growth/delinquency collections

Real Estate Tax Rate				
Tax Rate Elements	2025 Adopted Rate	2026 Lowered Rate <sup>2</sup>	2026 Proposed Rate	Change
<b>General Fund</b>	<b>\$ 0.351</b>	<b>\$ 0.314</b>	<b>\$ 0.327</b>	<b>.013</b>
Debt Service	\$ 0.032	\$ 0.028	\$ 0.028	-
EMS <sup>1</sup>	\$ 0.151	\$ 0.131	\$ 0.131	-
<b>Total Rate</b>	<b>\$ 0.534</b>	<b>\$ 0.473</b>	<b>\$ 0.486</b>	<b>.013</b>

<sup>1</sup> Not levied on Chincoteague  
<sup>2</sup> The lowered tax rate is the rate that would levy the same amount of real estate tax as last year, when multiplied by the new total assessed value less new construction and other improvements

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## General Fund Revenue

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### **Question:**

How much does a \$0.013 tax increase cost a homeowner with a property valued at \$300,000?

### **Answer:**

\$39.00 annually



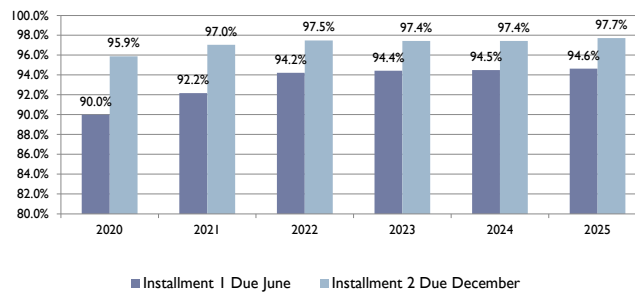
## General Fund Revenue

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### ▶ Real Estate Taxes

- ▶ Real estate tax collection estimate assumes an overall collection rate of 96.15%.

**Percentage of Real Estate Taxes Collected in the Year of Levy**



## General Fund Revenue

### ▶ Personal Property Taxes

- ▶ No change in tax rate proposed.
- ▶ Forecasted increase of \$422,828 (+3%).
  - ▶ Driven by higher vehicle values/Change in PPTRA rate.

Personal Property Tax Rate			
Tax Rate Elements	2025 Adopted Rate	2026 Proposed Rate	Change
<b>General Fund</b>	<b>\$ 3.530</b>	<b>\$ 3.530</b>	<b>.00</b>
Debt Service	\$ 0.100	\$ 0.100	.00
EMS <sup>1</sup>	\$ 0.090	\$ 0.090	.00
<b>Total Rate</b>	<b>\$ 3.720</b>	<b>\$ 3.720</b>	<b>.00</b>

<sup>1</sup> Not levied on Chincoteague

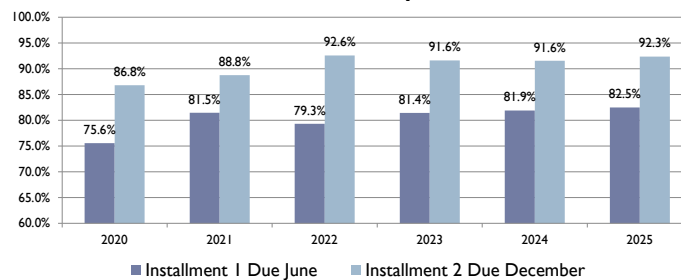


## General Fund Revenue

### ▶ Personal Property Taxes

- ▶ Personal property tax collection estimates assume an overall collection rate of 87.2%.

**Percentage of Personal Property Taxes Collected in the Year of Levy**



## General Fund Revenue

### ▶ Personal Property Taxes

#### ▶ Personal Property Tax Relief Rate Act (PPTRA) %

- ▶ The County receives \$3,055,209 in PPTRA aid each year from the state.
  - Enables personal property tax reduction on personal use vehicles.
- ▶ PPTRA is applied to taxpayer personal property tax bills as a credit against total taxes due based on a % of relief adopted by the BOS.

SEMI-ANNUAL PERSONAL PROPERTY BILL				Bill Number:	502984	Due Date:	12/05/2023			
County of Accomack, Virginia				Bill Year:	2023	Bill Date:	10/05/2023			
James A Lilliston, Treasurer				Installment:	2 of 2	Page:	1 of 1			
P.O. Box 296										
Accomack, Virginia 23301										
Account #		119398								
Customer		TASCUM, MICHAEL F & DORIS J								
Address		[REDACTED]								
Tax Code Explanation										
Tax Year Code	Explanation	Tax District	Tax Rate per \$100 of Assessed Value							
2023 10	Regular Vehicle	Grantsville	\$ 3.720							
Tax Code	Tax Year	Identification Number	Description	PPTRA Qualified	Taxed From - To Dates	Assessed Value	Assessed Tax	Tax Relief	Vehicle License Fee	Total
10	2023	27060995983485 8012	2010TA Follow - Cont.	T	07/01-12/31	20,425	979.50	141.30		238.56



## General Fund Revenue

### ▶ Personal Property Taxes

#### ▶ Personal Property Tax Relief Rate Act (PPTRA) %

- ▶ Relief percentage is adjusted periodically so that County does not provide more relief than the State pays for.

PPTRA Aid Granted vs. State Aid Received				
Tax Year	PPTRA Relief %	PPTRA Relief Granted by County	Commonwealth Reimbursement	Difference
2018	44%	3,171,303	3,055,209	-\$116,094
2019	42%	3,134,507	3,055,209	-\$79,298
2020	40%	3,043,131	3,055,209	\$12,078
2021	40%	3,278,696	3,055,209	-\$223,487
2022	38%	3,180,137	3,055,209	-\$124,928
2023	38%	3,721,227	3,055,209	-\$666,018
2024	31%	3,041,361	3,055,209	\$13,848
2025	31%	3,075,912	3,055,209	-\$20,703

Source: RBS AR Adjustments Report



## General Fund Revenue

### ▶ Personal Property Taxes

- ▶ Personal Property Tax Relief Rate Act (PPTRA) %
  - ▶ Decreasing the PPTRA rate to 29% is recommended.

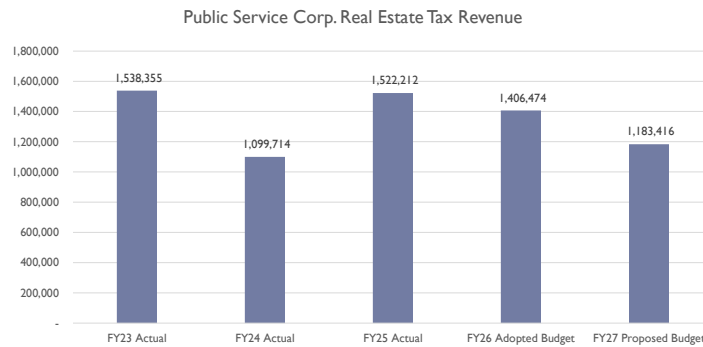
Comparison of Current PPTRA Relief % to Proposed Relief %			
Description	Actual TY2025	Proposed TY2026	Change
	PPTRA Relief %	PPTRA Relief %	
Personal use vehicles valued under \$1000	100%	100%	0%
Personal use vehicles valued at \$1,001 and above (Relief on first \$20,000 of value only)	31%	29%	6%



## General Fund Revenue

### ▶ Public Service Corporation Real Estate Taxes

- ▶ Proposed budget addresses a projected \$223,058 decline in this revenue stream.
  - ▶ Declining taxable values from the SCC is the root cause.



## General Fund Revenue

### ▶ Sales and Use Taxes

- ▶ Virginia's state sales and use tax rate is 4.3% with an additional 1% local tax that is collected by the Commonwealth and remitted back to the jurisdiction where the transaction took place.
  - ▶ Portion remitted to Towns based on school age population.
- ▶ 1% increase from previous year revenue assumed.

Gross Sales and Use Tax Comparison By Fiscal Year		
Period	Collected	Change
FY22 Actual	\$ 5,855,720	8.4%
FY23 Actual	\$ 6,165,054	5.3%
FY24 Actual	\$ 6,197,549	0.5%
FY25 Actual	\$ 6,534,573	5.4%
FY26 Projected	\$ 6,559,255	0.4%
FY27 Estimate	\$ 6,624,847	1.0%



## General Fund Revenue

### ▶ Food and Beverage Taxes

- ▶ Current tax rate of 5%.
  - ▶ No change from prior year.
- ▶ This was first enacted in FY22 (mid-year).
- ▶ Forecasted increase of only \$6,956 over FY26 adopted budget.

Period	Collected	Change
FY23 Actual	\$ 1,062,636	197.0%
FY24 Actual	\$ 1,030,232	-3.0%
FY25 Actual	\$ 992,402	-3.7%
FY26 Adopted Budget	\$ 1,025,647	3.3%
FY27 Budget Estimate	\$ 1,032,603	0.7%



## General Fund Revenue

### ▶ Transient Occupancy Taxes

- ▶ Pursuant to the Code of Virginia § 58.1-3819, the County levies a 5% tax on the total amount paid for room rental by or for any transient to any hotel or travel campground.
  - ▶ Generally, this tax does not apply within the limits of incorporated towns however, there is one exception. A lower rate of 2% applies in the Town of Chincoteague as a result of an annexation agreement reached in 1989.
- ▶ 3% increase from FY26 revised estimate is forecast.

TOT Tax Comparison By Fiscal Year		
Period	Collected	Change
FY23 Actual	\$ 1,135,765	18.2%
FY24 Actual	\$ 1,199,990	5.7%
FY25 Actual	\$ 1,192,463	-0.6%
FY26 Revised Estimate	\$ 1,301,336	9.1%
FY27 Estimate	\$ 1,340,376	3.0%



## General Fund Revenue

### ▶ Cigarette Taxes

- ▶ Current tax rate is \$0.40 per pack/\$4.00 per carton.
- ▶ Rate is currently set at the state maximum allowed for a County
  - ▶ No increase is forecasted.

Cigarette Tax Revenue Comparison By Fiscal Year		
Period	Collected	Change
FY23 Actual	\$ 602,380	n/a
FY24 Actual	\$ 1,099,018	82.4%
FY25 Actual	\$ 843,800	-23.2%
FY26 Budget	\$ 1,618,754	91.8%
FY27 Estimate	\$ 1,618,754	0.0%



# General Fund Revenue

## ▶ Investment Income:

- ▶ One of the largest decreases in forecasted revenues for FY27.
  - ▶ Driven by Fed rate changes & changes in amount available for investment.
  - ▶ \$492,739 less revenue expected in FY27 than FY26's REVISED budget.



## GENERAL FUND Budget Overview

EXPENDITURES

## FY27 Budget Priorities

### ► Priority #1: Fund the Board's Strategic Plan Priorities

Description	Investment
Continues voluntary derelict building removal program <small>Fourth round for this program.</small>	150,000
Enterprise Resource Planning (ERP) application/Replace existing <small>Adds to the current approved project based on projected costs.</small>	90,000
<b>Total</b>	<b>\$240,000</b>



## FY27 Budget Priorities

### ► Priority #2: Improve efforts to retain/recruit a qualified workforce by not losing ground.

Description	Investment
Provides 2% Cost of Living Increase Effective 7/1/26 <small>(Gen. Fund share)</small> <small>For all County and state-supported local employees. Aligns with Commonwealth budget.</small>	\$244,214
Affiliated organization compensation/employee benefit increases <small>ESPL/Social Services/Tourism Commission/Star Transit/911</small>	125,596
Provides a 2% Bonus effective June 2026 <small>(Gen. Fund share)</small> <small>For all County and state-supported local employees. Aligns with Commonwealth budget.</small>	219,844
Cover employer's share of projected increase in employee health insurance premiums <small>(General Fund share)</small> <small>Assumes a 20% increase in premiums. Requires a insurance plan change to achieve it otherwise a 28% increase.</small>	447,718
Provides seed funding to recognize superior employee performance <small>RFP issued to assist with policy to guide use of these funds.</small>	50,000
<b>Total</b>	<b>\$1,087,372</b>



## FY27 Budget Priorities

### ▶ Priority #2: Improve efforts to retain/recruit a qualified workforce (con't)

#### ▶ Additional Information/solutions to address rising employee health insurance cost

- For the last two insurance plan years, the County's employee health insurance plan has experienced historical increases in large claims.
- This claim history is causing extreme increases in both individual stop loss and aggregate stop loss insurance costs on top of general medical inflation.
  - To put this in to perspective, the actuarial table used for predicting claims estimated that there is between a one and three percent chance, every hundred years, of having the increases the County is expecting.
  - Expected premium increase is likely 28% or more based on information obtained from the County's insurance consultant.
    - ▶ A \$900,000 cost increase if no action is taken.

Claimants to Exceed	Actual FY24 (immature)	Actual FY25 YTD	Expected
\$50,000	8	10	~13.7
\$100,000	4	6	~5.9
\$150,000	1	4	~3.1
\$200,000	0	3	~1.8
\$300,000	0	2	~.9
\$500,000	0	2	~.3

The information contained herein is subject to the disclosures and disclaimers on the Claims page of this presentation.



## FY27 Budget Priorities

### ▶ Priority #2:

#### ▶ Address Rising Employee Health Insurance Cost

- Impact of a 28% increase in employee health insurance premiums workforce

Monthly Insurance Premiums Key Care 15 including Basic Vision current rates			
Tier	Monthly Cost	County Pays	Employee Pays
Employee Only	935.69	748.55	187.14
Employee + Child	1,590.67	1,108.79	481.88
Employee + Children	1,590.67	1,108.79	481.88
Employee + Spouse	1,964.93	1,314.63	650.30
Employee + Family	2,526.34	1,623.41	902.93

Monthly Insurance Premiums Current coverage with 28% increase				
Tier	Monthly Cost	County Pays	Employee Pays	Employee Amount over Current Rates
Employee Only	1,197.68	958.14	239.54	52.40
Employee + Child	2,036.06	1,422.58	616.81	134.93
Employee + Children	2,036.06	1,419.25	616.81	134.93
Employee + Spouse	2,515.11	1,682.73	832.38	182.08
Employee + Family	3,233.72	2,077.96	1,155.75	252.82

**Employee Health Insurance Benefit:**  
County pays for 80% of the cost of employee only coverage plus 55% of the excess cost of additional plan participants.



## FY27 Budget Priorities

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### ▶ Priority #2:

#### ▶ Address Rising Employee Health Insurance Cost

- Neither the employer or the employee can sustain premium increases like what we are experiencing.
  - Close to 50% increase over the last two plan years.
- The time has come to consider changing from our current Anthem Key Care PPO products to another option.
  - Extensive research has been performed to find an alternative plan that preserves the high quality of insurance coverage our employees have always come to rely on but comes at a lesser cost.



## FY27 Budget Priorities

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### ▶ Priority #2: Improve efforts to retain/recruit a qualified workforce

#### ▶ Address Rising Employee Health Insurance Cost

- Anthem HealthKeepers has been identified as comparable plan (See separate handout).
  - ▶ A “disruption analysis” indicated that 98.24% of providers utilized by County employees last year are in the Anthem HealthKeepers Network.
  - ▶ HealthKeepers members can access specialists directly without obtaining a referral under this plan. Similar to current plan.
  - ▶ HealthKeepers members can access out-of-state care through participating BlueCard® PPO providers. As long as the provider participates with a Blue plan, claims are considered in-network.
  - ▶ Rx formulary and our Wellness program remain intact.
- **Transitioning to Anthem HealthKeepers will reduce the projected premium increase to 20%.**
  - **The County Administrator will not recommend any plan that completely overhauls our history of providing quality health care to our employees.**



## FY27 Budget Priorities

- ▶ **Priority #2:** Improve efforts to retain/recruit a qualified workforce
  - ▶ Address Rising Employee Health Insurance Cost
    - The FY27 operating budget the County Administrator is proposing assumes that the County will choose HealthKeepers as its new employee insurance plan.
    - This action will save \$253,495 annually over the current Anthem Key Care plans in place.

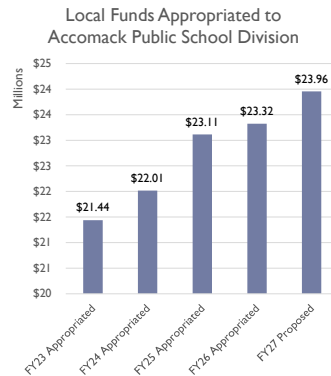
Monthly Insurance Premiums Moving to HealthKeepers (20% increase)				
Tier	Monthly Cost	County Pays	Employee Pays	Employee Amount over Current Rates
Employee Only	1,122.83	898.26	224.57	37.43
Employee + Child	1,908.80	1,330.55	578.26	96.38
Employee + Children	1,908.80	1,330.55	578.26	96.38
Employee + Spouse	2,357.92	1,577.56	780.36	130.06
Employee + Family	3,031.61	1,948.09	1,083.52	180.59



## FY27 Budget Priorities

- ▶ **Priority #3:** Honor contractual commitments, agreements and mandates

Category	Investment
Utilize traditional revenue sharing formula to allocate new revenues to ACPS.	\$632,460
Comprehensive Service Act (CSA) local match	63,622
E.S. Community Services Board local match inc.	66,287
Juvenile Detention Costs	30,000
Health Department local match increase	55,874
Contract escalators (Dept. software applications)	71,417
Animal kennel replacement to meet state regs	65,662
Airport obstruction removal (match) per FAA	25,000
General election related/voting equip	130,210
SNAP programmatic changes	57,800
<b>Total</b>	<b>\$1,198,332</b>



## FY27 Budget Priorities

► **Priority #4:** Improve employee and customer safety

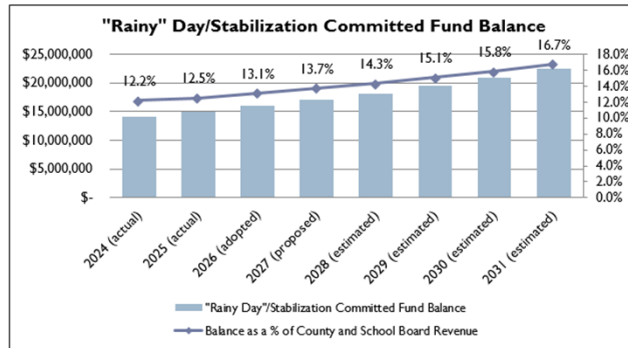
Category	Investment
Replace County Facility Access Control Systems <i>Current system has a going concern</i>	\$253,000
Remove derelict structures at Old NASA Ferry Dock and Wishart's Point	230,000
Court Facilities Access Control <i>Metal detector replacement and x-ray bag scanners</i>	71,369
Facility Video Monitoring Equipment/Cameras	54,500
<b>Total</b>	<b>\$608,869</b>



## FY27 Budget Priorities

► **Priority #5:** Make scheduled deposit to the County's "Rainy Day" Fund

Strategies	Investment
Make scheduled transfer to the Rainy Day	\$1,070,051



*Achieving the goal of a balance equal to 16.7% of County and School Operating Revenue not obtainable in the near-term. Budgetary inflation having a significant impact.*



## FY27 Budget Priorities

- ▶ **Priority #6:** Maintain the County's investment in its buildings, equipment and infrastructure

Category	Investment
Aircraft Fueling Facility Replacement (Year 2 funding)	\$185,000
<b>Building &amp; Infrastructure Maintenance:</b>	
Health Department Roof Replacement	130,000
County Garage Fuel Management System	40,000
Jail Doors Replacement/Painting/Plumbing	81,000
Former Accomac Library Septic System Replacement	125,000
Melfa Industrial Park Water Tank Maintenance (VDH)	150,000
Sheriff Office Space Acquisition	150,000
<b>Information Technology</b>	49,000
EOL Hardware Replacement	
Seed Funds for County Adm. Building Minor Interior Renovations (ACPS to relocate to the former Accomac Primary in FY27)	100,000
Additional Contingency for Capital Projects For use only in cost overrun situations	100,000
<b>Total</b>	<b>\$1,110,000</b>



## FY27 Budget Priorities

- ▶ **Priority #7:** Address inflation across multiple departments

Category	Investment
<b>Public Works</b>	\$6,500
County Facility electricity, fuel and repair and maintenance materials	
Sheriff's Office	10,975
Treasurer	20,614
Other Departments	11,385
<b>Total</b>	<b>\$49,474</b>



## FY27 Budget Targeted Reductions

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### ▶ Targeted reductions

#### ▶ Proposes applying the County's observed holidays to all Solid Waste Convenience Centers

- Currently the centers only observe Thanksgiving and Christmas Day holidays.
- Proposal is to observe all county holidays at these facilities.
  - ▶ Reduces labor costs including holiday pay
  - ▶ Tonnage data indicates these dates are low volume days at the centers probably because folks assume we are closed.

#### ▶ Sunsets translator television (TTV) service effective 1/1/27

- No data exists on the number of citizens who use the County's TTV services. The expectation is it is a low number.
- Discontinuing TTV will save \$20,744 annually
- More importantly it will avoid an upcoming equipment upgrade costing \$130,000



## **CONSOLIDATED EMS FUND** Budget Overview

## Consolidated EMS Fund

- ▶ Purpose
  - ▶ Used to account for all expenditures associated with EMS career staff.
- ▶ Revenue Source
  - ▶ The EMS components of the County's real estate and pers. property tax rates is the sole funding source for this fund plus any unassigned fund balance from prior year.
- ▶ Uses:
  - ▶ Pays for the compensation of approximately 65 full-time career staff plus two administrative positions and all required PPE.
  - ▶ Over 92% of the expenditures of this fund are for employee compensation purposes.
    - ▶ Overtime is a significant cost component.



## Consolidated EMS Fund

- ▶ Proposed Tax Rates:
  - ▶ No change in the EMS portion of the real estate tax rate is proposed.

Real Estate Tax Rate				
Tax Rate Elements	2025 Adopted Rate	2026 Lowered Rate <sup>2</sup>	2026 Proposed Rate	Change
General Fund	\$ 0.351	\$ 0.314	\$ 0.327	.013
Debt Service	\$ 0.032	\$ 0.028	\$ 0.028	-
<b>EMS <sup>1</sup></b>	<b>\$ 0.151</b>	<b>\$ 0.131</b>	<b>\$ 0.131</b>	<b>-</b>
<b>Total Rate</b>	<b>\$ 0.534</b>	<b>\$ 0.473</b>	<b>\$ 0.486</b>	<b>.013</b>

<sup>1</sup> Not levied on Chincoteague

<sup>2</sup> The lowered tax rate is the rate that would levy the same amount of real estate tax as last year, when multiplied by the new total assessed value less new construction and other improvements



## Consolidated EMS Fund

### ► Financial Forecast:

	FY23 Actual	FY24 Actual	FY25 Actual	FY26 Projected	FY27 Projected
<b>Revenue</b>	\$5,024,405	\$4,752,227	\$6,088,690	\$7,069,776	\$7,051,016
<b>Expenditures</b>	5,546,736	6,673,901	7,450,903	7,543,308	7,994,675
<b>Revenue Over (under) Expenditures</b>	(522,331)	(1,921,674)	(1,362,214)	(473,532)	(943,659)
<b>Beginning Fund Balance</b>	5,373,623	4,851,292	2,929,618	1,567,404	1,093,872
<b>Ending Fund Balance</b>	\$4,851,292	\$2,929,618	\$1,567,404	\$1,093,872	\$150,213



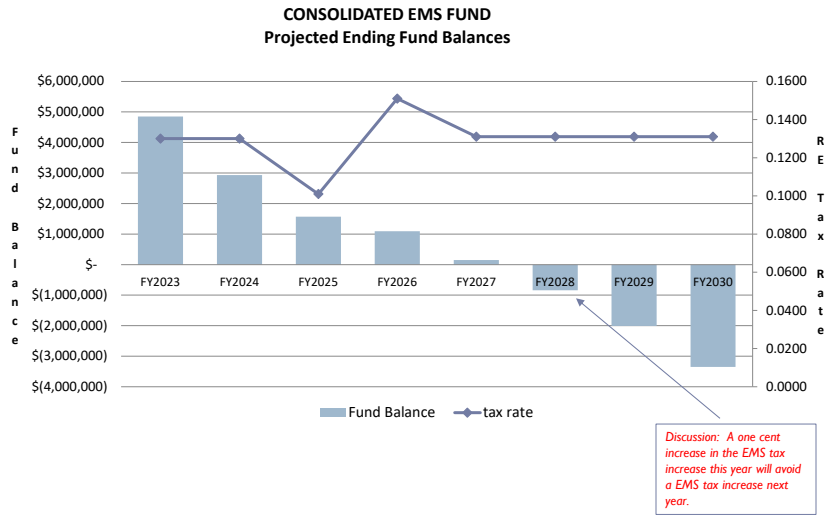
## FY27 Budget Priorities

### ► New initiatives proposed

Initiatives	Investment
COLA (2% effective 7/1/2026)(EMS Fund share)	\$ 119,911
20% employee health insurance premium increase (EMS Fund)	150,852
Painter Ambulance Operating Supplies	82,565
Projected Vacancy Savings	(621,524)
Bonus to Match State Compensation Board Initiative	108,542
Imagetrend Application Dashboard	7,600
<b>TOTAL</b>	<b>\$-152,054</b>



# Consolidated EMS Fund Financial Forecast



## DEBT SERVICE FUND Budget Overview

## Debt Service Fund

- ▶ **Purpose**
  - ▶ Used to account for most County and School debt service payments.
- ▶ **Revenue Source**
  - ▶ Sole revenue source is property taxes stemming from debt svc. component of PP/RE overall tax rate.
  - ▶ No change in the EMS portion of the real estate tax rate is proposed.

Real Estate Tax Rate				
Tax Rate Elements	2025 Adopted Rate	2026 Lowered Rate <sup>2</sup>	2026 Proposed Rate	Change
General Fund	\$ 0.351	\$ 0.314	\$ 0.327	.013
<b>Debt Service</b>	<b>\$ 0.032</b>	<b>\$ 0.028</b>	<b>\$ 0.028</b>	-
EMS <sup>1</sup>	\$ 0.151	\$ 0.131	\$ 0.131	-
<b>Total Rate</b>	<b>\$ 0.534</b>	<b>\$ 0.473</b>	<b>\$ 0.486</b>	<b>.013</b>

<sup>1</sup> Not levied on Chincoteague  
<sup>2</sup> The lowered tax rate is the rate that would levy the same amount of real estate tax as last year, when multiplied by the new total assessed value less new construction and other improvements



## Debt Service Fund

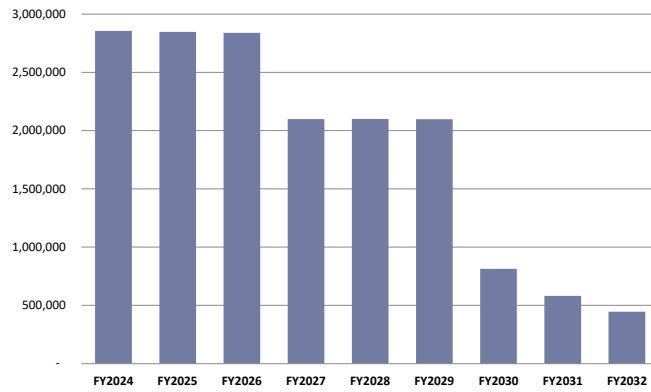
	FY24 Actual	FY25 Actual	FY26 Projected	FY27 Proposed
<b>Property Tax Revenue</b>	\$ 2,546,484	\$ 2,511,633	\$ 2,461,561	\$ 2,455,598
<b>Expenditures</b>	2,855,699	2,842,882	2,839,004	2,098,954
<b>Revenue Over (under) Expenditures</b>	(309,215)	(331,249)	(337,443)	356,644
<b>Beginning Fund Balance</b>	980,176	670,960	339,711	-37,732
<b>Ending Fund Balance</b>	<b>\$ 670,960</b>	<b>\$ 339,711</b>	<b>\$ -37,732</b>	<b>\$ 318,911</b>



## Debt Service Fund

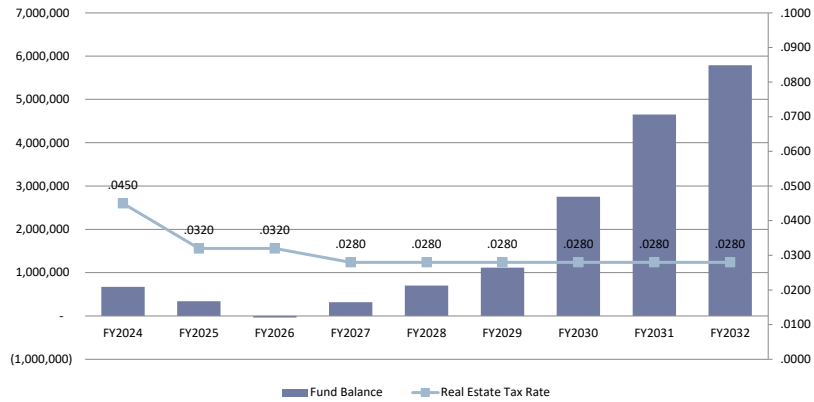
- ▶ Next significant drop in debt service occurs in FY27

County Debt Service Fund Expenditures By Fiscal Year



## Debt Service Fund

County Debt Service Fund  
Projected Fund Balances & Associated  
Real Estate Tax Rates



## Debt Service Fund

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### ▶ Summary

- ▶ The County has significant debt capacity should it need to issue debt in the future.
  - ▶ County net debt as a % of estimated taxable value, ratio of debt service expenditures to governmental fund expenditures and its 10 Year debt & lease payout ratios are well within the limits the County has established to
- ▶ Debt service requirements will continue to decrease based on the County's current debt profile.
- ▶ There will be opportunities in FY28 to decrease the portion of the real estate tax rate dedicated for debt repayment if no further financings occur.



## **LANDFILL ENTERPRISE FUND**

### Budget Overview

# Landfill Enterprise Fund

- ▶ **Purpose**
  - ▶ To account for all expenses associated with the County's landfill and transfer station including operational, capital, closure and post-closure expenses.
  - ▶ Not subsidized by the general fund relying solely on the tipping fee to cover all expenses.
- ▶ **Revenues**
  - ▶ A \$5.00 increase in the tipping fee is proposed.
    - ▶ Currently \$80 per ton subject to exclusions.
    - ▶ New rate of \$85 is needed to continue to accumulate financial resources for current cell decommissioning and next cell debt service.

COUNTY OF ACCOMACK, VIRGINIA	
Statement of Revenues, Expenses and Changes in Net Position	
Proprietary Funds	
For the Year Ended June 30, 2025	
	Landfill Fund
<b>Operating revenues:</b>	
Use of property	\$ -
Charges for services	3,713,600
Other operating revenue	92,808
<b>Total operating revenues</b>	<b>\$ 3,806,408</b>
<b>Operating expenses:</b>	
Personnel services and fringe benefits	\$ 1,148,291
Other operating expenses	1,451,896
Depreciation	1,452,059
<b>Total operating expenses</b>	<b>\$ 4,052,246</b>
<b>Operating income (loss)</b>	<b>\$ (245,838)</b>
<b>Nonoperating revenues (expenses):</b>	
Interest expense and related debt expense	\$ (18,510)
Gain (loss) on disposal of capital assets	-
State grants - capital contribution	-
Federal grants - capital contribution	-
<b>Total nonoperating revenues (expenses)</b>	<b>\$ (18,510)</b>
<b>Income (loss) before transfers</b>	<b>\$ (264,348)</b>
<b>Transfers:</b>	
Transfers in	\$ -
Transfers out	(19,877)
<b>Total transfers</b>	<b>\$ (19,877)</b>
<b>Changes in net position</b>	<b>\$ (284,225)</b>
<b>Total net position at July 1, as previously reported</b>	<b>1,309,971</b>
<b>Restatements</b>	<b>(80,360)</b>
<b>Total net position at July 1, as restated</b>	<b>\$ 1,229,611</b>
<b>Total net position at June 30</b>	<b>\$ 945,386</b>



# Landfill Enterprise Fund

## ▶ New Expenditures Proposed For FY27

Type	Description	Cost
Capital	Next Landfill Cell Design (cell 8)	\$300,000
Capital	Regulatory Compliance-Monitoring Wells	100,000
Capital	Transfer Station Well Replacement	15,000
Capital	2% Employee Bonus	16,301
Oper	2% Employee Pay Increase (07/1/2026)	18,014
Oper	Employee Health Insurance Additional Cost	26,793
Oper	Operating costs escalation	71,258
<b>Total</b>		<b>\$547,366</b>



# Landfill Enterprise Fund

## ▶ Cell Construction and Cell Closure

- ▶ Projections based on projected waste volume of approximately 43,427 tons per year
- ▶ Projections are as of 9/29/2025

Cell #	Remaining Airspace (cy)	Life Expectancy (years)
Cell 7	282,665	3.59
Cell 8	447,218	5.69
Cell 9	446,098	5.67
Cell 10	448,420	5.70
Cell 11	448,220	5.70
<b>Total</b>	<b>2,072,621</b>	<b>26.35</b>

Cell #	Estimated Latest Date to Start Design	Estimated Latest Date to Start Construction	Estimated Required Ready to Open Date	Estimated Date for Closure
Cell 7	-	-	-	Feb 2029
Cell 8	Nov 2027	Jun 2028	Dec 2028	Oct 2034
Cell 9	Sep 2032	Apr 2033	Aug 2034	Jun 2040
Cell 10	Sep 2038	Apr 2039	Apr 2040	Mar 2046
Cell 11	Sep 2044	Apr 2045	Jan 2046	Nov 2051

*Debt issued to construct Cell 7 to be fully paid off 10/1/2028.*



## NEW POSITIONS RECAP

## Proposed New Positions

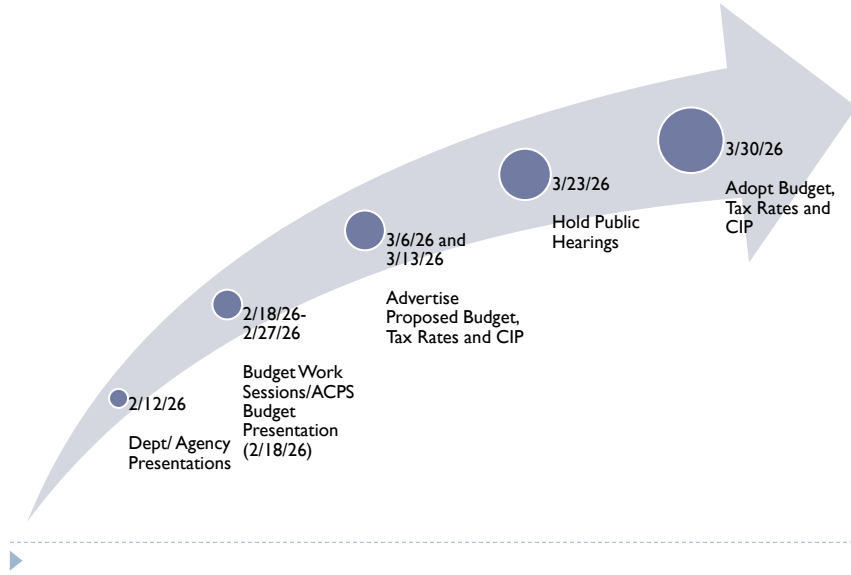
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	County & State supported positions
<b>Total FY26 Approved Full-Time Equivalents</b>	372.5
▶ No Additions or Deletions	<u>0</u>
<b>Total FY27 Proposed Full-Time Equivalents</b>	<b><u>372.5</u></b>

*Note: Temporary positions excluded*

## FY27 BUDGET DEVELOPMENT SCHEDULE

## FY27 Budget Schedule Looking Forward



## BUDGET BOOK NAVIGATION

## Navigating the County's Budget Document

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- ▶ The Annual Fiscal Plan is organized into the following sections:
  - Strategic Plan Priorities
  - **Understanding the Budget Section**
  - Budget Calendar
  - Organization Plans and Policies
  - **Significant Budget Assumptions**
  - Financial Summaries
    - Revenue/Exp Projections/Charts
    - FTE counts by department
  - Property Tax Rate History
  - **Budget Requests Summary**
  - Department Request Summaries and Performance Snapshots
  - Capital Improvement Plan
  - Statistical Section
  - Glossary & Acronyms



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Questions?

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